

HUMAN BEHAVIOUR IN ORGANIZATIONS

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2013-2014 – 2nd semester



- 1. Theme :** organisations and human/group behavior within it
- 2. Objectives of the course:** to reflect and to develop skills and sensitivity to deal with the complexities of cognitive and interpersonal processes
- 3. Why this course :** we spend our lives in organisations We do better if we understand them and the people in them ; So we hope to reach a better understanding of the human and relational context around us in organisations; plus the development of our own skills to do that

At the university one learns contents, theories, enrich our analytical capacities, our capacity of looking critically to the reality around us – very useful

But we need to understand the human environment plus build interpersonal competences , in order to fulfill the potential – that is highly appreciated by recruiters



1. Introduction: organisations and human /group behaviour
2. Human behaviour: communication, perception, motivation , attitudes, satisfaction
3. Conflicts , negotiation and decision making
- 4- group dynamics
- 5 – plus other interesting stuff

Assessment

1. Main Evaluation :

1.1. in class exercises : 20%

1.2. Written examinations (80%):

* one mini-test conducted in class halfway through the semester: 40%

* one written exam on the “normal examination” period: 40%

2. Alternative evaluation :

Final exam – 100%



Bibliography

Main reference:

* Robbins, S.P., Judge, T. A. (2013), *Organizational Behaviour*, 15th ed, Pearson.

(in library)

Other texts/articles:

-class slides

- texts/materials made available through Aquila





Contacts

Human Behaviour in Organisations

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Other references

- * Bowditch, James L. and Anthony F. Buono (1990), *A Primer on Organizational Behavior*, 2nd ed., New York, John Wiley and Sons.
- * Earl, Peter E. (Ed.) (1988), *Behavioural Economics*, 2 Vol., Aldershot, Edward Elgar.
- * Ferreira, J. M. Carvalho et al. (1996), *Entre a Economia e a Sociologia*, Oeiras, Celta Editora.
- * Ferreira, J. M. Carvalho et al. (2001), *Manual de Psicossociologia das Organizações*, Lisboa, McGraw-Hill.
- * Grandori, Anna (2001), *Organization and Economic Behavior*, London, Routledge.
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- * Kahneman, Daniel, Paul Slovic e Amos Tversky (1990), *Judgment under Uncertainty: Heuristics and Biases*, Cambridge, Cambridge University Press.
- * Leyens, P. (1988) *Psicologia Social*. Lisboa, Edições 70.
- * Mitchell, Terence R. e James R. Larson (1987), *People in Organizations. An Introduction to Organizational Behavior*, 3rd ed., New York, McGraw-Hill.
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- * Pereira, Orlindo Gouveia (1999), *Fundamentos de Comportamento Organizacional*, Lisboa, Fundação Calouste Gulbenkian.
- * Pina Cunha, M., Rego, A., Campos, R. & Cabral-Cardoso, C. (2003), *Manual de Comportamento Organizacional e Gestão*, Lisboa RH Editora.
- * Robbins, S. & Coulter (2003), *Management*, 7th ed., New Jersey, Prentice Hall.
- * Vala, Jorge e Maria Benedita Monteiro (2000), *Psicologia Social*, 4th ed., Lisboa, Fundação Calouste Gulbenkian.
- * Whetten, D., Cameron K. (2007), *Developing Management Skills*, 7th ed., New Jersey, Prentice Hall.

